

Job Details

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Pathology Liaison - Graduate Position

Employer:

Equinox Medical

Position title:

Pathology Liaison - Graduate Position

Added:

24 Feb 2022

Application close:

24 Mar 2022

Commences:

1st April 2022

Contract Type

Permanent

Contract Hours

Full Time

Remuneration/ Pay rate:

60k-70k

Location:

Sydney

Details

Purpose: To grow Equinox's fast expanding molecular pathology portfolio. This includes validation of existing products for wider diagnostic application, assessment of regulatory environment for new products and onboarding of new laboratory customers.

Key Accountabilities

- Become a technical product expert in Equinox's key pathology product portfolio
- Build & nurture strong relationships with our vendor clinical product team as well as our key customer's commercial and clinical staff
- Provide technical product knowledge and support to internal and external stakeholders as required
- Assess the competitive landscape for our pathology portfolio, gather information on pricing, product features & competitors
- Proactively assess and provide solutions for our customers
- Contribute to the wider team's goals as required

Other Responsibilities

- Maintain collaborative & professional relationships with all the team as well as any external stakeholders
- Comply with all internal policies & procedures.

- Ensure our NetSuite (CRM) platform is maintained regularly with all engagements

Skills and Qualifications:

- Bachelor/Masters/PhD degree in Science/Healthcare/Business or other similar qualification recognised in Australia
- Knowledge of advanced molecular diagnostics including but not limited to PCR & RT-qPCR laboratory techniques
- Previous laboratory or clinical experience is highly favourable
- Experience with Oracle NetSuite or similar ERP platform is desirable
- Strong problem-solving skills as well as being comfortable being proactive and working autonomously
- A commercial mindset and enthusiasm
- A high degree of written & verbal communication skills with excellent presentation skills
- Excellent Microsoft Office skills
- Must have legal right to work in Australia
- A current driver's licence
- Ability to travel as required
- Vaccinated against COVID-19

Reporting to the Director for Medical Services, you will be rewarded with a great financial package, including potential equity ownership of the business reflecting your expertise and value. You will be provided with high ownership in your role and supported by peers and your CEO.

You will enjoy the fact that no two days are the same and be challenged by the interesting and diverse nature of this sector and in a business with further growth and development plans.

Residency Requirements

Australian Citizens and Permanent Residents only (inc. New Zealand Citizens)

Application procedures

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To be considered for this role, please email a CV and Cover Letter to will@equinoxmedical.com.au with the reference (#EQ2201)